elmos

DRIVING FUTURE MOBILITY

Fact Sheet 2020



~6 Elmos ICs on average in every new car

Corporate Highlights

product segments: Ranging, Optical, Sensor ICs, Motor Control, Lighting Safety/Power/Custom ICs

16

locations worldwide incl. 7 R&D centers HO located in Dortmund. Germany

>35 years experience in analog mixed signal IC solutions

1,150 employees thereof 350+ product developers & engineers



Automotive Non-automotive

Global presence: Sales by region



Asia/Pacific US Rest of World EU



Foundry Inhouse

Yearly sales (in million Euro) & gross margin¹ (in %)

Continuing operations (Semiconductor) Discontinued operations (Micromechanics)



¹Gross margins in years 2016 to 2019 relate to continuing and discontinued operations; in year 2020 to continuing operations only.

Yearly EBIT¹ (in million Euro) & EBIT margin¹ (in %)



¹EBIT+EBIT margins in years 2016 to 2019 relate to continuing and discontinued operations; in year 2020 to continuing operations only. ²Operational EBIT/EBIT margin without consideration of the result from the sale of the subsidiary SMI and without deduction of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.

R&D expenses¹ (in million Euro & in % of sales)



¹R&D expenses in years 2016 to 2019 relate to continuing and discontinued operations; in year 2020 to continuing operations only.

Shareholders' equity (in million Euro & in % of total assets)



Share price development from January 2020 until February 2021



Shareholder structure as of 02/28/2021



Dividend per share in Euro



Basic information

Company foundation	1984
IPO	October 11, 1999
ISIN / WKN	DE0005677108 / 567710
Stock symbol	ELC
Transparency level	Prime Standard, Regulated Market
Designated sponsor	M.M. Warburg & CO KGaA
Share capital	20,103,513 Euro/shares

Analysts' coverage (as of February 2021)

Institution	Research Analyst
Deutsche Bank	Robert Sanders
Hauck & Aufhäuser	Christian Sandherr
Oddo BHF	Stéphane Houri
Warburg Research	Malte Schaumann

Financial calendar 2021	
Final results 2020 ¹	03/17/2021
Quarterly results Q1/2021 ¹	05/06/2021
Annual General Meeting	05/20/2021
Quarterly results Q2/2021 ¹	08/04/2021
Quarterly results Q3/2021 ¹	11/04/2021

¹ The German Securities Trading Act (Wertpapierhandelsgeset) and the Market Abuse Regulation (EU) oblige issuers to immediately announce any information that may have a substantial price impact, irrespective of the communicated schedules. Therefore it is possible that we will announce key figures of quarterly and annual results ahead of the dates listed above. As we can never rule out changes of dates, we recommend checking dates and news ahead of schedule on the Company's website (www.elmos.com).

Investor Relations Contact

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Key figures | 3-year overview

in million Euro or %	FY 2018	FY 2018 FY 2019		
		continuing & discon- tinued operations	continuing operations	
Sales	277.6	294.8	273.4	232.6
growth in %	10.8%	6.2%	7.7%	-14.9%
thereof continuing operations	253.9	273.4	273.4	232.6
thereof discontinued operations	23.7	21.4	n/a	0
Gross profit	125.5	136.8	125.6	92.6
in % of sales	45.2%	46.4%	45.9%	39.8%
R&D expenses	36.0	44.6	40.7	47.7
in % of sales	13.0%	15.1%	14.9%	20.5%
EBIT	51.0	97.3 45.3 ¹	29.8 40.9 ²	8.7
in % of sales	18.4%	33.0% 15.4% ¹	10.9% 15.0% ²	3.7%
Consolidated net income				
after non-controlling interests	35.4	85.7	18.5	6.4
in % of sales	12.8%	29.1%	6.8%	2.8%
Earnings per share (basic) in Euro	1.79	4.36	0.94	0.35
12/31/2018		12/31/2019		12/31/2020
Total assets	369.1	439.5		395.5
Shareholders' equity	266.6	339.7		310.2
in % of total assets	72.2%	77.3%		78.4%
Financial liabilities	43.8	49.1		45.6
Net cash	16.9	74.3		40.2
	FY 2018	FY 2019		FY 2020
Operating cash flow	48.4	45.6		27.3
Capital expenditures ³	41.4	43.6		18.8
in % of sales ³	14.9%	14.8%		8.1%
Adjusted free cash flow ⁴	-3.3	76.9		3.6
Dividend per share in Euro	0.52	0	.52	0.52 ⁵

¹ Without consideration of the result from the sale of the subsidiary SMI and without consideration of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.

² Without consideration of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.
³ Capital expenditures for intangible assets and property, plant and equipment less capitalized development expenses.
⁴ Cash flow from operating activities less capital expenditures for/plus disposal of intangible assets and property, plant and equipment (incl. payments from disposals of consolidated companies and payments for shares).
⁵ Proposal for the AGM in 2021.

Management Board



DR. ANTON MINDL

CEO until 31/12/2020

- since 2005, appointed until 2020
 Graduate physicist
 Strategy, Coordination of Board
- Responsibilities, Executive Personnel, Quality

DR. ARNE SCHNEIDER

- CEO starting 01/01/2021 and CFO
- since 2014, appointed until 2025
- Graduate economist
- Finance, Management Accounting, Investor Relations, Human Resources, Purchasing, IT
- Since 2021: Strategy, Coordination of Board Responsibilities, Executive Personnel, Quality



GUIDO MEYER

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since 2017, appointed until 2024
Graduate engineer (FH)
Production, Foundry, Assembly, Logistics, Product Engineering

DR. JAN DIENSTUHL

- since 2019, appointed until 2023
- Graduate electrical engineer
- Sales, Development, Business Lines, Technology





Driving future mobility with Elmos ICs











