



Corporate Highlights

~7

Elmos ICs

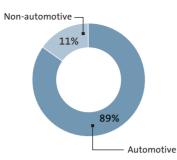
on average in every new car

Automotive focused: Sales by industry

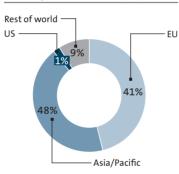
## Yearly sales (in million Euro) & gross margin<sup>1</sup> (in %)

Continuing operations

Discontinued operations



## Global presence: Sales by region



- ASSP

ASSP vs. ASIC: in % of sales

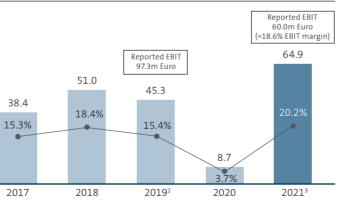
ASIC —

294.8 277.6 21.4 250.4 23.7 232.6 20.4 45.2% 43.9% 253 9 39.8% 2301 2018 2019 2020 2021 2017

+38.5%

<sup>1</sup>Gross margins in years 2017 to 2019 relate to continuing and discontinued operations; from year 2020 on to continuing operations only.

## Yearly EBIT<sup>1</sup> (in million Euro) & EBIT margin<sup>1</sup> (in %)



<sup>1</sup>EBIT and EBIT margins in years 2017 to 2019 relate to continuing and discontinued operations; from year 2020 on to continuing operations only.

<sup>2</sup>Operating EBIT/EBIT margin without consideration of the result from the sale of the subsidiary SMI and without deduction of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS. <sup>3</sup>Operating EBIT/EBIT margin without consideration of expenses in connection with the agreement on the sale of the wafer fab.

product segments: Ranging, Optical, Sensor ICs, Motor Control, Lighting, Safety/Power/Custom ICs

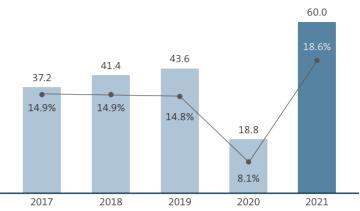
**16** Iocations worldwide incl. 7 R&D centers HQ located in Dortmund, Germany

>35 years experience in analog mixed signal IC solutions

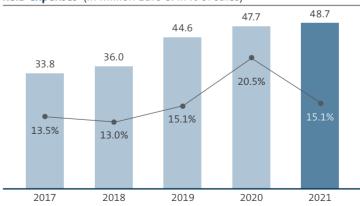




### CAPEX<sup>1,2</sup> (in million Euro & in % of sales)



<sup>1</sup>Capital expenditures for intangible assets and property, plant and equipment less capitalized development expenses. <sup>2</sup>CAPEX and R&D expenses in years 2017 to 2019 relate to continuing and discontinued operations; from year 2020 on to continuing operations only.

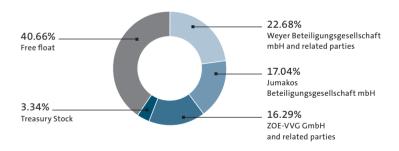


<sup>a</sup>CAPEX and R&D expenses in years 2017 to 2019 relate to continuing and discontinued operations; from year 2020 on to continuing operations only.

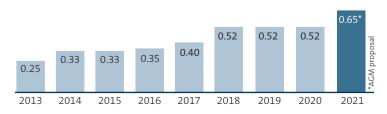
## Share price development from January 2021 until December 2021



#### Shareholder structure as of December 31, 2021



#### Dividend per share in Euro



#### **R&D expenses**<sup>1</sup> (in million Euro & in % of sales)

#### **Basic information**

Company foundation	1984
IPO	October 11, 1999
ISIN / WKN	DE0005677108 / 567710
Ticker symbol	ELC
Admission segment	Prime Standard, Regulated Market
Designated sponsor	M.M. Warburg & Co. KGaA
Share capital	17,700,000 Euro/shares

#### Analysts' coverage (as of March 2022)

Institution	Research Analyst Robert Sanders	
Deutsche Bank		
Hauck & Aufhäuser	Christian Sandherr	
Oddo BHF	Stéphane Houri	
Warburg Research	Malte Schaumann	

Financial calendar 2022	
Final results 2021 <sup>1</sup>	03/17/2022
Quarterly results Q1/2022 <sup>1</sup>	05/05/2022
Annual General Meeting	05/11/2022
Quarterly results Q2/2022 <sup>1</sup>	08/02/2022
Quarterly results Q3/2022 <sup>1</sup>	11/03/2022

<sup>1</sup> The German Securities Trading Act (Wertpapierhandelsgesetz) and the Market Abuse Regulation (EU) oblige issuers to immediately announce any information that may have a substantial price impact, irrespective of the communicated schedules. Therefore it is possible that we will announce key figures of quarterly and annual results ahead of the dates listed above. As we can never rule out changes of dates, we recommend checking dates and news ahead of schedule on the Company's website (www.elmos.com).

### Investor Relations Contact

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# Key figures | 3-year overview

in million Euro or %	FY 2019		FY 2020	FY 2021
	continuing & discon- tinued operations	continuing operations		
Sales	294.8	273.4	232.6	322.1
growth in %	6.2%	7.7%	-14.9%	38.5%
thereof continuing operations	273.4	273.4	232.6	322.1
thereof discontinued operations	21.4	n/a	n/a	n/a
Gross profit	136.8	125.6	92.6	144.7
in % of sales	46.4%	45.9%	39.8%	44.9%
R&D expenses	44.6	40.7	47.7	48.7
in % of sales	15.1%	14.9%	20.5%	15.1%
EBIT	97.3   45.3 <sup>1</sup>	29.8   40.9 <sup>2</sup>	8.7	60.0   64.9 <sup>3</sup>
in % of sales	33.0%   15.4%1	10.9%   15.0% <sup>2</sup>	3.7%	18.6%   20.2%3
Consolidated net income	1			
after non-controlling interests	85.7	18.5	6.4	39.8
in % of sales	29.1%	6.8%	2.8%	12.4%
Earnings per share (basic) in Euro	4.36	0.94	0.35	2.24
	12/31/2019		12/31/2020	12/31/2021
Total assets	439.5		395.5	418.0
Shareholders' equity	339.7		310.2	300.2
in % of total assets	77.3%		78.4%	71.8%
Financial liabilities	49.1		45.6	76.1
Net cash/net debt (-)	74.3		40.2	-10.0
	FY 2019		FY 2020	FY 2021
Operating cash flow	45.6		27.3	79.6
Capital expenditures <sup>4</sup>	43.6		18.8	60.0
in % of sales <sup>4</sup>	14.8%		8.1%	18.6%
Adjusted free cash flow⁵	76.9		3.6	11.1
Dividend per share in Euro	0.52		0.52	0.656

<sup>1</sup> Without consideration of the result from the sale of the subsidiary SMI and without consideration of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.

<sup>2</sup> Without consideration of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.
<sup>3</sup> Without consideration of expenses in connection with the agreement on the sale of the wafer fab.

<sup>4</sup> Capital expenditures for intangible assets and property, plant and equipment less capitalized development expenses. <sup>5</sup> Cash flow from operating activities less capital expenditures for/plus disposal of intangible assets and property, plant and equipment (incl. payments for additions to shares/proceeds from changes in the scope of consolidation). <sup>6</sup> Proposal for the AGM in 2022.

#### **Management Board**

# DR. ARNE SCHNEIDER

## CEO – Chief Executive Officer

- Board member since 2014, appointed until 2025
- Graduate economist
- Strategy, Coordination of Board Responsibilities, Executive Personnel, Quality, Finance, Management Accounting, Investor Relations, Human Resources, Purchasing, IT



# GUIDO MEYER COO – Chief Operating Officer

- Board member since 2017, appointed until 2024
- Graduate engineer (FH)
- Production, Foundry, Assembly, Logistics, Product Engineering

#### DR. JAN DIENSTUHL CSO – Chief Sales Officer

- Board member since 2019, appointed until 2023
- Graduate electrical engineer
- Sales, Development, Business Lines,

Technology



#### For a Better Tomorrow











