

Strong Together

Fact Sheet 2022

elmos



Corporate Highlights

~7
Elmos ICs
on average in
every new car produced

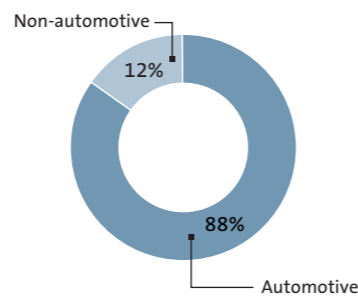
6
product segments:
Ranging, Optical, Sensor ICs,
Motor Control, Lighting,
Safety/Power/Custom ICs

15
locations worldwide
incl. 6 R&D centers
HQ located in Dortmund,
Germany

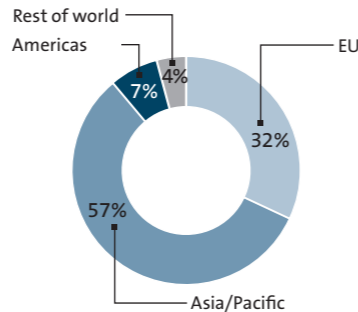
~40
years experience
in analog mixed signal
IC solutions

1,200
employees
thereof 350+
product developers &
engineers

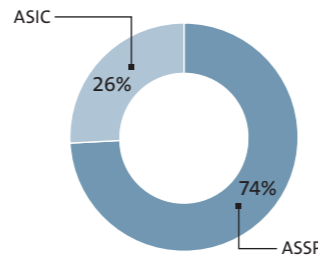
Automotive focused: Sales by industry



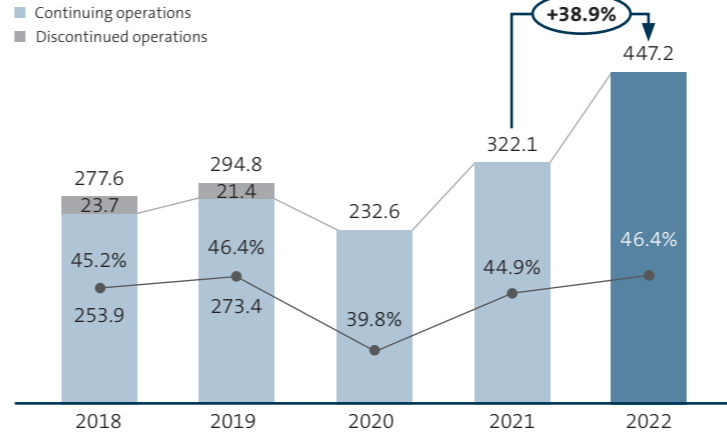
Global presence: Sales by region



ASSP vs. ASIC: in % of sales

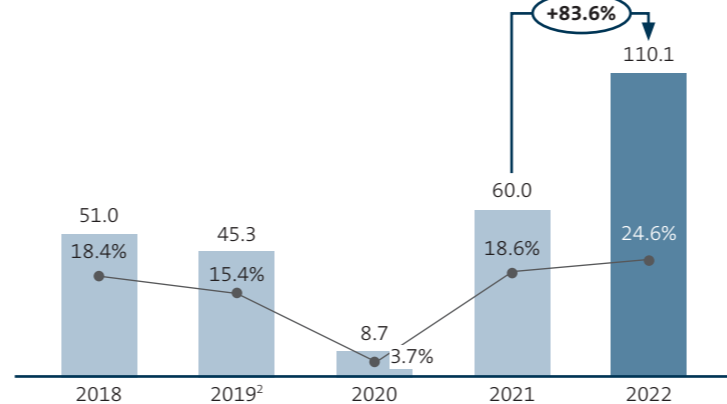


Sales (in million Euro) & gross margin¹ (in %)



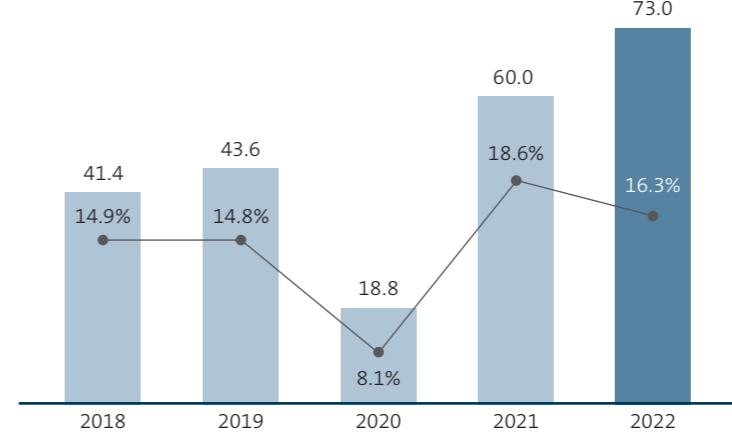
¹ Gross margins in years 2018 to 2019 relate to continuing and discontinued operations; from year 2020 on to continuing operations only.

EBIT¹ (in million Euro) & EBIT margin¹ (in %)



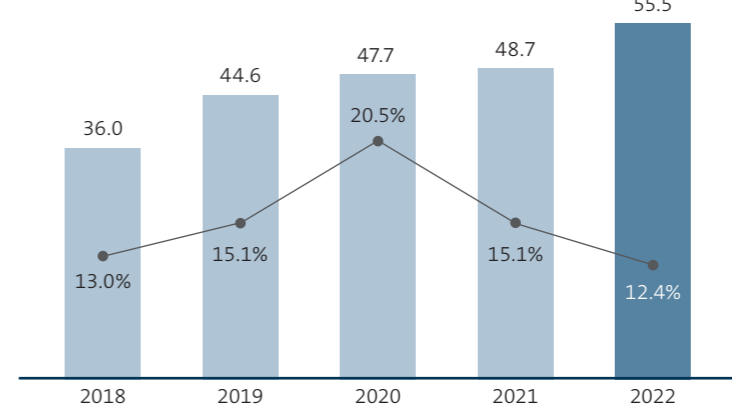
¹ EBIT and EBIT margins in years 2018 to 2019 relate to continuing and discontinued operations; from year 2020 on to continuing operations only.
² Operating EBIT/EBIT margin without consideration of the result from the sale of the subsidiary SMI and without deduction of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.

CAPEX^{1,2} (in million Euro & in % of sales)



¹ Capital expenditures for intangible assets and property, plant and equipment less capitalized development expenses.
² CAPEX in years 2018 to 2019 relate to continuing and discontinued operations; from year 2020 on to continuing operations only.

R&D expenses¹ (in million Euro & in % of sales)

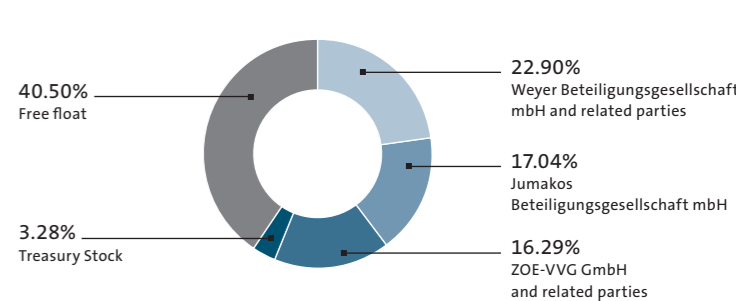


¹ R&D expenses in years 2018 to 2019 relate to continuing and discontinued operations; from year 2020 on to continuing operations only.

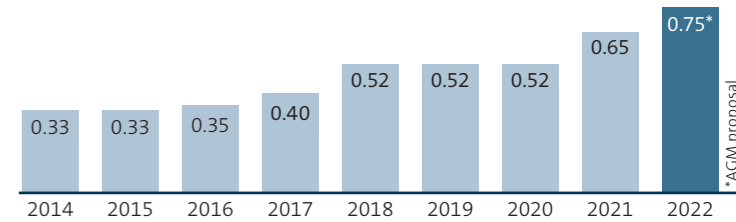
Share price development from January 2022 until February 2023



Shareholder structure as of December 31, 2022



Dividend per share in Euro



* AGM proposal

Basic information	
Company foundation	1984
IPO	October 11, 1999
ISIN / WKN	DE0005677108 / 567710
Ticker symbol	ELG
Admission segment	Prime Standard, Regulated Market
Indices	SDAX, DAXsubsector Semiconductors
Designated sponsor	M.M. Warburg & Co. KGaA
Share capital	17,700,000 Euro/shares

Analysts' coverage (as of March 2023)	
Institution	Research Analyst
Deutsche Bank	Robert Sanders
Hauck & Aufhäuser	Jonah Emerson
Oddo BHF	Martin Marandon-Carlhian
Warburg Research	Malte Schaumann

Financial calendar 2023	
Final results 2022 ¹	03/16/2023
Quarterly results Q1/2023 ¹	05/04/2023
Annual General Meeting	05/10/2023
Quarterly results Q2/2023 ¹	07/27/2023
Quarterly results Q3/2023 ¹	11/08/2023

¹ The German Securities Trading Act (Wertpapierhandelsgesetz) and the Market Abuse Regulation (EU) oblige issuers to immediately announce any information that may have a substantial price impact, irrespective of the communicated schedules. Therefore it is possible that we will announce key figures of quarterly and annual results ahead of the dates listed above. As we can never rule out changes of dates, we recommend checking dates and news ahead of schedule on the Company's website (www.elmos.com).

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Phone +49 (0) 231 - 75 49 - 7000
www.elmos.com | invest@elmos.com

Key figures 3-year overview				
in million Euro or %	FY 2020	FY 2021	FY 2022	
Sales	232.6	322.1	447.2	
growth in %	-14.9%	38.5%	38.9%	
Gross profit	92.6	144.7	207.5	
in % of sales	39.8%	44.9%	46.4%	
R&D expenses	47.7	48.7	55.5	
in % of sales	20.5%	15.1%	12.4%	
EBIT	8.7	60.0	110.1	
in % of sales	3.7%	18.6%	24.6%	
Consolidated net income after non-controlling interests	6.4	39.8	71.4	
in % of sales	2.8%	12.4%	16.0%	
Earnings per share (basic) in Euro	0.35	2.24	4.17	
	12/31/2020	12/31/2021	12/31/2022	
Total assets	395.5	418.0	542.4	
Shareholders' equity	310.2	300.2	360.4	
in % of total assets	78.4%	71.8%	66.4%	
Financial liabilities	45.6	76.1	81.0	
Net cash/net debt (-)	40.2	-10.0	-8.9	
	FY 2020	FY 2021	FY 2022	
Operating cash flow	27.3	79.6	98.6	
Capital expenditures ¹	18.8	60.0	73.0	
in % of sales ¹	8.1%	18.6%	16.3%	
Adjusted free cash flow ²	3.6	11.1	14.9	
Dividend per share in Euro	0.52	0.65	0.75 ³	

¹ Capital expenditures for intangible assets and property, plant and equipment less capitalized development expenses.
² Cash flow from operating activities less capital expenditures for/plus disposal of intangible assets and property, plant and equipment (incl. payments for additions to shares/proceeds from changes in the scope of consolidation).
³ Proposal for the AGM in 2023.

Management Board

DR. ARNE SCHNEIDER
CEO – Chief Executive Officer

- Board member since 2014, appointed until 2025
- Graduate economist
- Strategy, Coordination of Board Responsibilities, Executive Personnel, Quality, Finance, Management Accounting, Investor Relations, Human Resources, Purchasing, IT



GUIDO MEYER
COO – Chief Operating Officer

- Board member since 2017, appointed until 2024
- Graduate engineer (FH)
- Production, Foundry, Assembly, Logistics, Product Engineering

DR. JAN DIENSTUHL
CSO – Chief Sales Officer

- Board member since 2019, appointed until 2026
- Graduate electrical engineer
- Sales, Development, Business Lines, Technology



Elmos Microchips for the mobility of tomorrow



State-of-the-art **ULTRASONIC SENSORS**
enable ADAS and autonomous driving



Dynamic **REAR LIGHT**
presenting unparalleled design opportunities for styling and road safety



Intelligent **THERMAL MANAGEMENT**
solutions for efficient e-mobility



Customized **AMBIENT LIGHTING**
connecting to user emotions: styling, wellbeing and comfort



Touchless **GESTURE RECOGNITION**
for enhanced user experience



Enhanced **SOFTWARE SOLUTIONS**
for smarter and more efficient mobility