Investor Presentation Q2 2024



August 2024



Elmos corporate overview

Corporate highlights

∼8 Elmos ICs on average in every new car produced

product segments

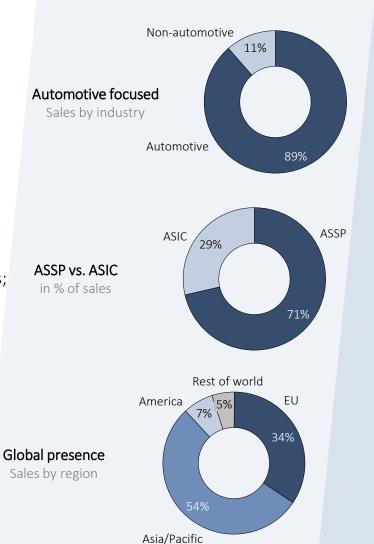
6 Ranging, Sensor ICs, Motor Control, Lighting, Safety/Power/Custom ICs, Optical

15 main locations worldwide incl. 6 R&D centers; HQ located in Dortmund, Germany

40 years experience in analog mixed signal IC solutions

>1,300 employees thereof ~450 product developers & engineers

Sales breakdown FY 2023



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Financial highlights FY 2023

575 million Euro sales 3rd annual sales record in a row

percent EBIT margin

26.2 EBIT of 150.7 million Euro increased by 37% compared to the previous year

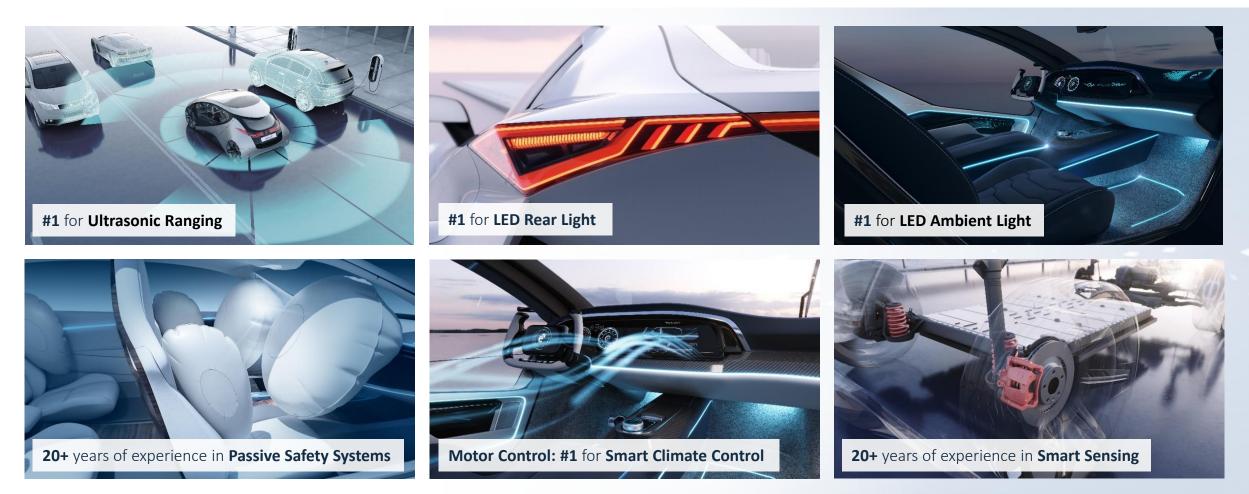
99.1 million Euro net income Earnings per share (EPS) 5.79 Euro

115.1 million Euro CAPEX mainly for the expansion of test capacities

***1.3** billion Euro market capitalization as of December 29, 2023

Elmos IC solutions – enabling intelligent electronics

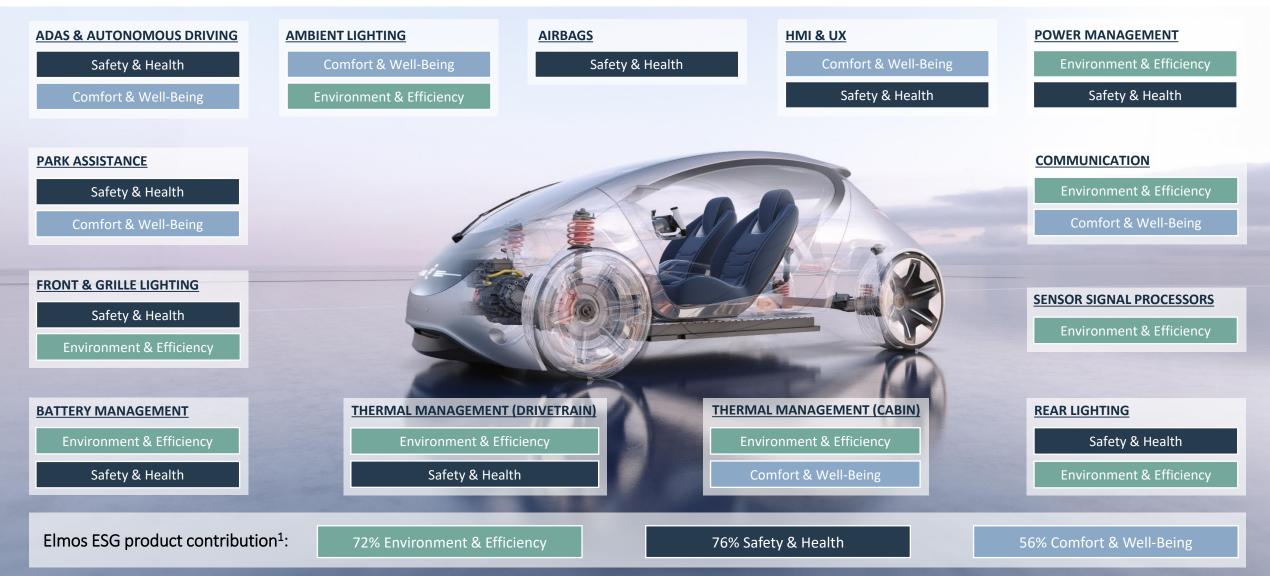
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Elmos is a pioneer for innovative IC solutions and the world market leader for various automotive applications. Together with our global leading Tier1 & OEM partners, Elmos is the driving force of the mobility of the future.

Automotive applications powered by innovative Elmos semiconductors **elmos**^{*}



¹ Based on Elmos ESG product matrix & product contribution 2023. Only applications with a high or medium impact are considered to make a significant contribution. The majority of Elmos products can be attributed to multiple purposes simultaneously.

Highlights of Q2 2024

Ongoing positive development after the end of the chip allocation

Economic environment

Fiscal year 2024 will continue to be affected by a challenging economic and geopolitical environment.

Global economic growth remains broadly unchanged despite persistent inflation. The IMF continues to estimate 3.2% global GDP growth with growing economies in the US (+2.6%), China (+5.0%) and India (+7.0%). Slight growth is expected in the Euro area (+0.9%) incl. Germany (+0.2%) for 2024.¹

According to the VDA², global automotive markets have developed positively in the first half of 2024 with new car registrations growing in Europe (+4.4%), China (+3.3%) and USA (+2.1%).

¹International Monetary Fund (IMF) World Economic Outlook (July 2024) ²VDA – German Association of the Automotive Industry (July 2024)

Semiconductor market

In 2023, the overall semiconductor market was impacted by economic headwinds and weaker demand for consumer electronics and PCs, resulting in a decline of -8.2% (WSTS).³

The allocation situation and the supply bottlenecks in the global supply chains for automotive semiconductors have normalized during the course of 2023. Still, the automotive semiconductor market grew by almost 20% in 2023.⁴

After three years of very dynamic growth, the automotive semiconductor market has entered into a normalization phase with lower order levels, and temporary inventory adjustments resulting in lower year-on-year growth rates of 5% in 2024.⁴

Structurally, however, the demand for automotive semiconductors remains high due to the increasing number of intelligent electronics, digitalization and more safety and comfort features in modern vehicles.

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Strategic highlights

In June 2024 Elmos has advanced to the TecDAX, making Elmos one of the 30 largest listed technology companies in Germany based on free float market capitalization.

The AGM in May 2024 approved a dividend of $0.85 \in$ per share and adopted all agenda items with a large majority.

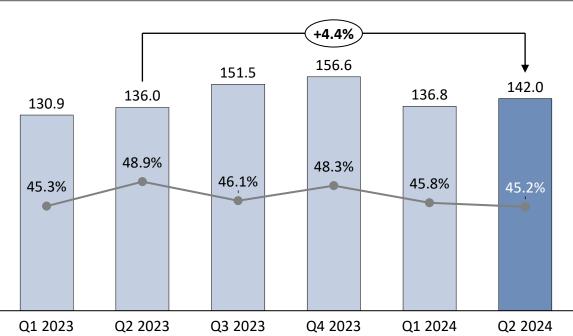
The transformation of Elmos into a fabless company is well on track. Closing and transfer of the remaining purchase price of 56 million Euro is expected in December.

We continue to focus on optimizing the utilization of the testing equipment, increase machine uptimes and improve testing times to reduce our CAPEX. Another strategic focus area is the optimization of working capital levels to improve cash generation and free cash flow in the medium term.

In 2023 we have achieved our annual target to reduce our own GHG emissions as a fabless company (Scope 1 & 2) by 10%. The Elmos ESG team is currently preparing to comply with the new disclosure standards based on the CSRD reporting regulation of the EU.

Sales and EBIT

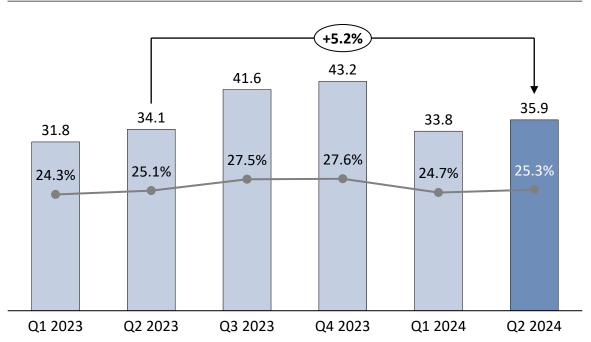
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Quarterly sales (in million Euro) & gross margin (in %)

- Sales in Q2 2024 increased by 5.9 million Euro or 4.4% year-over-year to 142.0 million Euro.
- Gross margin stood at 45.2% in the second quarter of 2024.

Quarterly EBIT (in million Euro) & EBIT margin (in %)

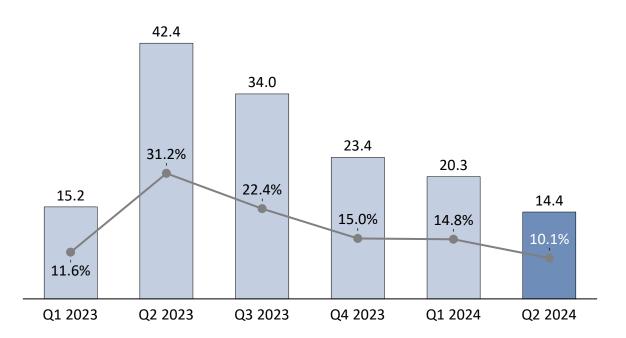


• EBIT reached 35.9 million Euro, while the EBIT margin stood at 25.3% in Q2 2024.

CAPEX and R&D expenses

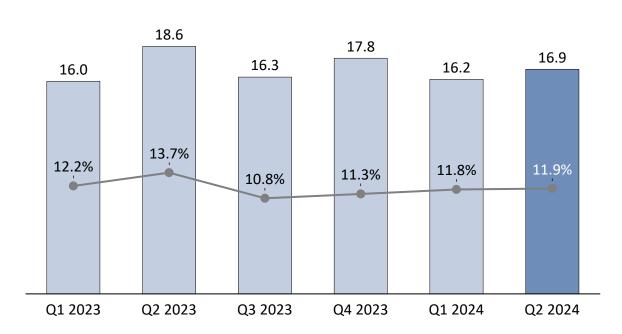


 CAPEX^1 (in million Euro & in % of sales)



- Capital expenditures decreased to 14.4 million Euro in Q2 2024.
- At **10.1% of sales**, the **CAPEX ratio** in Q2 2024 declined in line with our expectations.

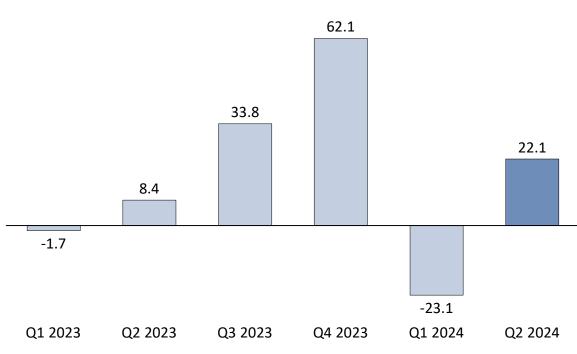
R&D expenses (in million Euro & in % of sales)



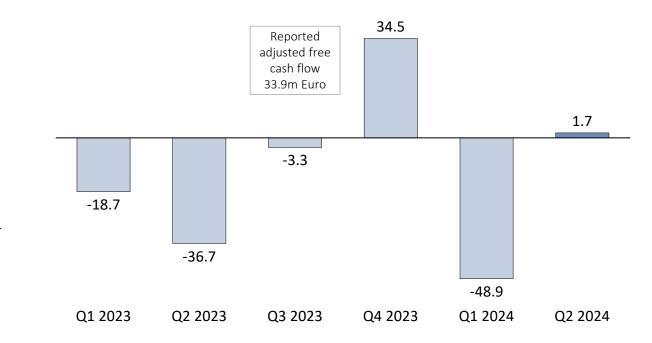
• **R&D expenses** stood at **16.9 million Euro** or **11.9% of sales** in the second quarter of 2024.

Cash flow

Operating cash flow (in million Euro)



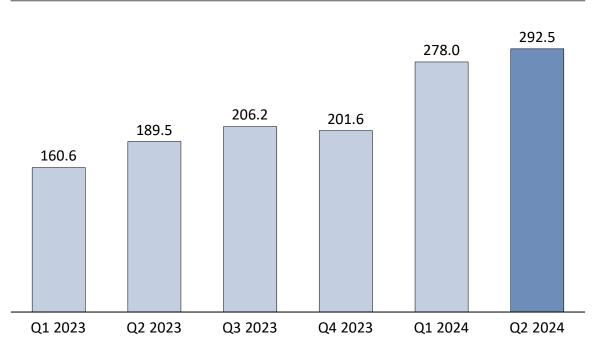
 Q2 2024 cash flow from operations totaled 22.1 million Euro and was still influenced by higher working capital. **Operating adjusted free cash flow**¹ (in million Euro)



• Adjusted free cash flow amounted to 1.7 million Euro in Q2 2024.

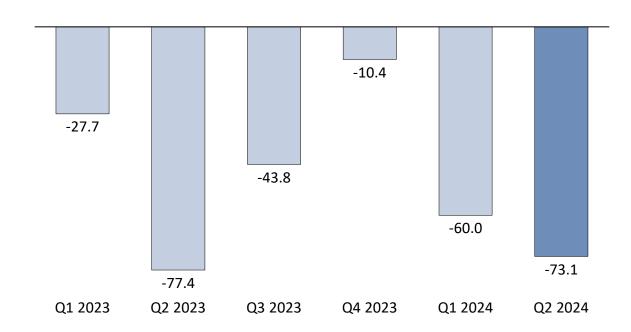
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Working capital and net debt



Working capital^{1,2} (in million Euro, at the end of the quarter)

Net debt² (in million Euro, at the end of the quarter)



 Elmos' net debt position increased to 73.1 million Euro at the end of the second quarter of 2024.

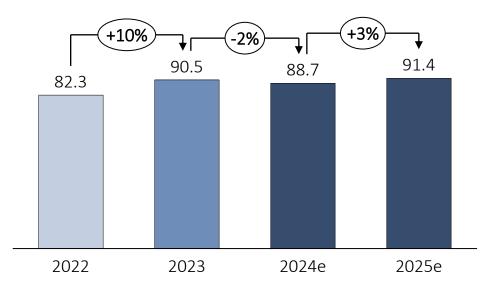
¹Trade accounts receivables plus inventories less trade accounts payables ²Statement of financial position figures reported including disposal group (Elmos Dortmund wafer fab)

Working capital increased to 292.5 million Euro in Q2 2024 being mainly impacted by lower trade payables.

Market forecast

Automotive market

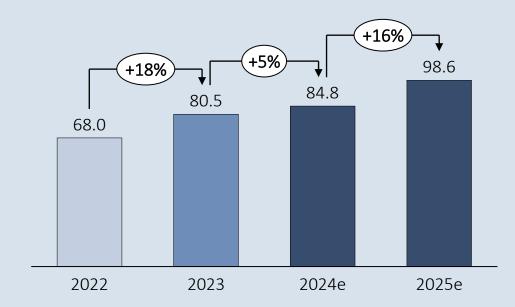
Light vehicle production in million units¹



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Semiconductor market

Global automotive semiconductor market in billion USD²



Guidance

Elmos FY 2024 guidance (unchanged vs. February 15, 2024)

Guidance for FY 2024

Sales:	605 million Euro ± 25 million Euro
Operating EBIT margin ¹ :	25% ± 2 percentage points
CAPEX (in % of sales):	12% ± 2 percentage points
Operating adjusted free cash flow ² :	positive and significantly above the level of the previous year (-24.3 million Euro)
Ø exchange rate:	1.10 EUR/USD

Notes to guidance 2024:

Besides current business performance and the order situation, the guidance is also based on the expectations and assumptions regarding general economic and geopolitical developments and specific industry and market developments.

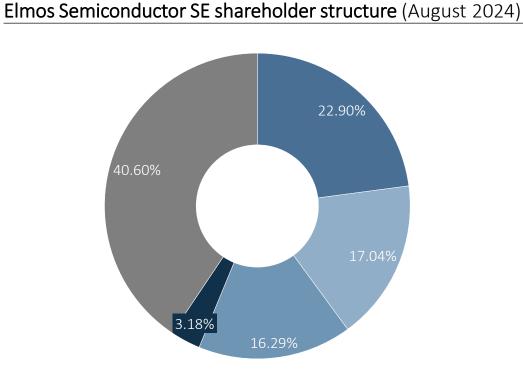
Current expectations may be affected in particular by geopolitical events such as the war in Ukraine, the conflict in the Middle East, by tighter sanctions and trade restrictions, by market influences such as inventory adjustments by customers, increasing prices, and potential shortages for energy, materials, services, and personnel.

¹EBIT margin excluding effects from the closing of the sale of the Elmos wafer fab to Littelfuse Inc., USA ²Cash flow from operating activities less capital expenditures for/plus disposal of intangible assets and property, plant and equipment and excluding effects from the closing of the sale of the Elmos wafer fab to Littelfuse Inc., USA

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Shareholder structure set for long-term perspective





Weyer Beteiligungsgesellschaft mbH and related parties¹

- Jumakos Beteiligungsgesellschaft mbH
- ZOE-VVG GmbH and related parties
- Treasury Stock
- Free float

Elmos 5-year share price development



¹Member of a pool agreement for coordinated voting (acting in concert) for a total of 25.02% of the shares in Elmos Semiconductor SE.

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Sustainability strategy & materiality analysis

For Elmos, **sustainability** is an **integral part** of our **corporate strategy**, management processes and business goals.

Awareness of **social & ecological responsibility** has been firmly anchored in our culture for years and is reflected in many activities, projects and measures.

The foundation of our ESG strategy is a materiality analysis based on the UN SDGs.

Elmos Group: 6 of the 17 SDGs were identified as important:





We have already implemented many **activities** in all three areas of sustainability – **environmental, social and governance** – and we will continue to work on making an even **more positive contribution to our society and environment** in the future.

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ESG product matrix & product contribution¹

		Contribution to increased			
		environmental protection and efficiency	safety and health	comfort and well-being	
	Automotive				
	Airbag	low	high	low	
	Ambient lighting	medium	low	high	
	Exterior lighting	medium	high	low	
	Motor control and thermal management	high	medium	medium	
Application	Optical ICs (including gesture control)	-	- medium		
pplic	Power management (including eFuses)	medium	low	low	
A	Sensor ICs (including battery management)	medium	medium	low	
	Ultrasonic sensors for environment detection	low	high	high	
	Non-automotive				
	Industrial automation	medium	medium	12	
	Smart home	high	medium	high	

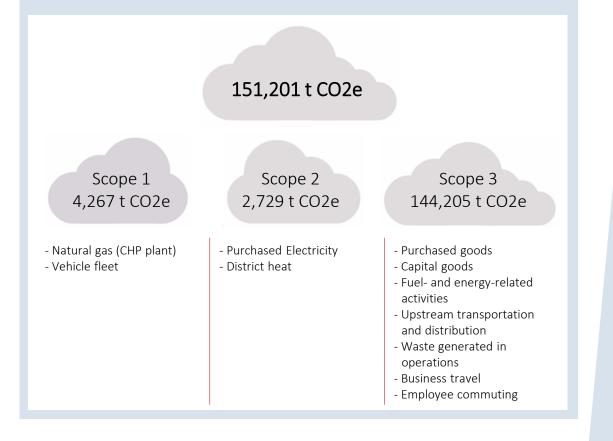
- 72% of Group sales make a substantial contribution to environmental protection
- 76% of Group sales enhance safety and health
- 56% of Group sales increase comfort and well-being

¹ Based on data for 2023. All applications with a high or medium impact are considered to make a significant contribution.

Elmos corporate carbon footprint & climate targets

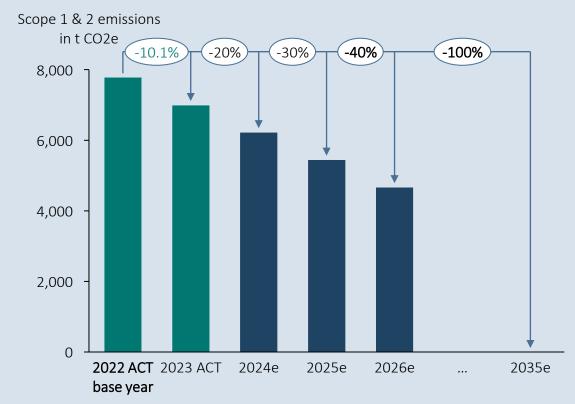
Elmos Corporate Carbon Footprint 2023

- The calculation of the Corporate Carbon Footprint (CCF) is based on the international reporting standard **Greenhouse Gas (GHG) Protocol**.
- The CCF represents **Elmos as a fabless company** as this is our future setup



Elmos Climate Targets

- Elmos wants to reduce its GHG emissions as a fabless company for its own activities (Scope 1 & 2) by 40% until the year 2026 compared to the base year 2022.
- Elmos wants to become climate neutral for its own activities (Scope 1 & 2) by 2035.



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5-year overview Elmos Group (IFRS)

in million Euro unless otherwise indicated	on Euro unless otherwise indicated FY 2019		FY 2020	FY 2021	FY 2022	FY 2023
	continuing & discontinued operations	continuing operations				
Sales	294.8	273.4	232.6	322.1	447.2	575.0
Growth in %	6.2%	7.7%	-14.9%	38.5%	38.9%	28.6%
thereof continuing operations	273.4	273.4	232.6	322.1	447.2	575.0
thereof discontinued operations	21.4	n/a	n/a	n/a	n/a	n/a
Gross profit	136.8	125.6	92.6	144.7	207.5	271.3
in % of sales	46.4%	45.9%	39.8%	44.9%	46.4%	47.2%
Research & development expenses	44.6	40.7	47.7	48.7	55.5	68.8
in % of sales	15.1%	14.9%	20.5%	15.1%	12.4%	12.0%
Operating income	45.8	41.4	8.5	59.9	110.0	148.1
in % of sales	15.5%	15.1%	3.7%	18.6%	24.6%	25.7%
EBIT	97.3 45.3 ¹	29.8 40.9 ²	8.7	60.0	110.1	150.7
in % of sales	33.0% 15.4% ¹	10.9% 15.0% ²	3.7%	18.6%	24.6%	26.2%
Earnings before taxes	96.0	28.7	8.2	59.4	108.5	149.0
in % of sales	32.6%	10.5%	3.5%	18.4%	24.3%	25.9%
Consolidated net income attributable to owners of the parent	85.7	18.5	6.4	39.8	71.4	99.1
in % of sales	29.1%	6.8%	2.8%	12.4%	16.0%	17.2%
Earnings per share (basic) in Euro	4.36	0.94	0.35	2.24	4.17	5.79
	12/31/2019		12/31/2020	12/31/2021	12/31/2022	12/31/2023
Total assets	43	439.5		418.0	542.4	812.4
Shareholders' equity	33	339.7		300.2	360.4	447.9
in % of total assets	77.3%		78.4%	71.8%	66.4%	55.1%
Financial liabilities	49.1		45.6	76.1	81.0	118.7
Liquid assets and securities	123.3		85.8	66.1	72.1	108.3
Net cash/Net debt (-)	t cash/Net debt (-) 74.3		40.2	-10.0	-8.9	-10.4
	FY	2019	FY 2020	FY 2021	FY 2022	FY 2023
Cash flow from operating activities	4	45.6		79.6	98.6	102.6
Capital expenditures ³	2	43.6		60.0	73.0	115.1
in % of sales ³	14.8%		8.1%	18.6%	16.3%	20.0%
Cash flow from investing activities	37.2		-42.4	-73.6	-72.6	-73.8
Adjusted free cash flow⁴	76.9		3.6	11.1	14.9	12.9
Dividend per share in Euro	0.52		0.52	0.65	0.75	0.855
Employees on annual average	1,317		1,208	1,151	1,176	1,282

¹Without consideration of the result from the sale of the subsidiary SMI and without consideration of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.

²Without consideration of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.

³Capital expenditures for intangible assets and property, plant and equipment less capitalized development expenses.

⁴Cash flow from operating activities less capital expenditures for/plus disposal of intangible assets and property, plant and equipment (including payments for additions to shares and proceeds/payments from changes in the scope of consolidation).

⁵ Proposal to the Annual General Meeting in May 2024.

Financial calendar / IR contact / Research coverage / basic share data

Institution

Oddo BHF

Pekao Bank

Stifel

Deutsche Bank

Hauck & Aufhäuser

Warburg Research



Event	Date	Investor Relations contact
Quarterly results Q2 2024 ¹	August 1, 2024	Ralf Hoppe
Quarterly results Q3 2024 ¹	November 6, 2024	Head of Investor Relations, Public Relations & ESG
		Phone +49 231 7549 7000

Email ralf.hoppe@elmos.com

Analyst	Recommendation	Elmos Semiconductor SE – basic share data		
Robert Sanders	Hold	ISIN / WKN	DE0005677108 / 567710	
Tim Wunderlich Finn Kemper	Buy	Ticker / Code	ELG / ELGG.De	
Martin Marandon- Carlhian	Hold	Class	Non-par value bearer shares	
Lukas Cinikas	Buy	Segment	Prime Standard, Regulated Market	
Florian Sager Jürgen Wagner	Buy	Index	TecDAX, SDAX, DAXsubsector Semiconductors	
Malte Schaumann	Buy	Share capital	17,700,000 € / shares	

¹The German Securities Trading Act (Wertpapierhandelsgesetz) and the Market Abuse Regulation (EU) oblige issuers to immediately announce any information that may have a substantial price impact, irrespective of the communicated schedules. Therefore it is possible that we will announce key figures of quarterly and annual results ahead of the dates listed above. As we can never rule out changes of dates, we recommend checking dates and news ahead of schedule on the Company's website (www.elmos.com).



DISCLAIMER

This presentation contains forward-looking statements based on beliefs of Elmos' management. Such statements reflect the company's current views with respect to future events and are subject to risks and uncertainties. Many factors could cause the actual results to be materially different, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products, lack of acceptance of new products or services and changes in business strategy. Actual results may vary materially from those projected here. Elmos does not intend or assume any obligation to update these forward-looking statements.

Elmos Semiconductor SE

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